

Vendor name	Mains'l Innovations (Print Shop)
Vendor number(s)	PF3073
Primary regional center	Far Northern Regional Center
Service type(s)	Adult Day Program
Service code(s)	55
Number of consumers currently serving and current staff to consumer ratio.	31 Consumers at a ratio of 4:1
Have you or the organization you work with been a past recipient of HCBS Funding?	Yes
Please provide a brief description of the service/ setting that includes what a typical day consists of and how services are currently provided; include barriers to compliance with the HCBS rules.	Mains'l Innovations operates a print shop that currently employs 5 people. As print shop projects are requested, people receiving services have an opportunity to work part-time to complete the project at the current minimum wage. Current and ongoing projects include: printing and assembling Person Centered Thinking training binders, printing and preparing business cards, custom greeting cards, custom vinyl cutting, brochures, and invitations. At this time, projects are brought to the attention of the project manager and there is little interfacing between the customer requesting the projects and our print shop apprentices. We have a lack of resources, including equipment and product that has prevented employment growth, which restricts our ability to meet the HCBS guidelines and limits the amount of community integration our people experience.
Identify which HCBS federal requirements this concept addresses that are currently out of compliance.	Federal Requirement #1 Enhanced equipment will increase employment. Expanded merchandise will meet the person centered interests of many of our people. The new location will increase community integration through a retail environment.
Narrative/description of the concept; include justification for the funding request and explain how the concept would achieve proposed outcomes.	We will be moving to a new site after January 1, 2019 which will have an ample size store front which will allow us to showcase and sell our products. It will also allow us to interface with the community to meet their needs and provide an intimate shopping experience. Our goal is to provide a professional print shop where people will gain skills using professional equipment that is commonly used

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	<p>in typical printing shops. This equipment will also allow the print shop to run more efficiently and produce new and creative products. In addition to professional equipment, we are asking for startup products to use for our creative concepts. These products will allow us to apply our trademark Chico logo and make that special connection with our community. Startup product will fill the store front and showcase our creative concepts and allow for retail skill development. As the print shop increases its product line, additional people will be able to be employed in an integrated workforce. Additional areas of employment for the print shop would include: customer service, retail services, marketing, and shipping. We also plan to develop a seasonal window painting service to downtown businesses and local residents.</p>
<p>Please describe your person-centered approach<sup>1</sup> in the concept development process; how did you involve the individuals for whom you provide services?</p>	<p>In supporting people to have meaningful lives, employment and relationships with the community at large remain to be an unmet need. It is evident in the repeated conversations that we have with people, along with creating liberty or life plans with them that opportunities to join the community as individuals outside of the program is missing. Creating opportunities that bridge this gap through legitimate businesses that fill a community need and create partnerships, will naturally develop personal skill sets. This will prepare people to have more options for future employment within their community and build authentic relationships with customers and co-workers (community members).</p>
<p>Does the concept address unmet service needs or service disparities? If so, how?</p>	<p>Currently there is a lack of integrated community employment opportunities, the print shop can fill that need. It will also build and expand upon community partnerships, while we offer affordable, custom creative products. This business will boost our local economy and address an area that is currently not being met.</p>
<p>Estimated budget and timeline; identify all major costs and benchmarks — attachments are acceptable.</p>	<p>We plan on launching our store front location in June of 2019 this will allow us to have merchandise ready to go. The items requested will allow us to provide a viable business in the community, while providing an integrated work opportunity for all people. In order to meet our June deadline we will need to purchase all of our equipment and product by April 2019.</p>

<sup>1</sup> A person-centered approach emphasizes what is important to the individual who receives services and focuses on personal preferences, satisfaction, and choice of supports in accessing the full benefits of community living. For more information regarding person-centered practices, please visit [www.nasdds.org/resource-library/person-centered-practices](http://www.nasdds.org/resource-library/person-centered-practices).

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	<p>The high capacity hole punch and industrial paper cutter will make current and ongoing projects easier and more efficient for employees when printing and assembling Person Centered Training binders. Skills learned to use this equipment will transfer to other print shop related jobs in the community. An additional Cricut Machine with attachments will support existing and ongoing vinyl cutting and card making projects, allowing more people to be working on more than one project at a time, increasing project efficiency. We would like to add a screen printing and heat press machine to the creative concept. This equipment will provide addition skills to be learned, hence allowing them to be a more versatile employee. These machines will also provide more unique products to be offered for sale to the community. A variety of startup products for which we can use with the new equipment will allow us to create inventory for our new store front and to showcase for marketing and building community partnerships.</p> <p><u>Budget:</u></p> <ul style="list-style-type: none"> <li>- Swingline Extra High Capacity 3 hole punch \$449</li> <li>- Guillomax paper cutter \$450</li> <li>- Cricut Maker \$449.98</li> <li>- Riley Hopkins Jr 4 Color Screen Printing Press \$599.99</li> <li>- Swing Away Heat Press Machine Digital Transfer For T-Shirt, Mug, and Hats \$174.99</li> <li>- 16oz Pint Glass (100) \$100</li> <li>- 25oz Stainless Steel Canteen Hot and Cold (100) \$827</li> <li>- Ladies blank T-shirts (100) \$443</li> <li>- Unisex blank T-shirts (100) \$438</li> <li>- Dual Color Totes (75) \$356.25</li> <li>- Organic Cotton Button Totes (75) \$398.75</li> <li>Sale Tax \$340</li> </ul>
Total requested amount.	\$5,026.96
<p>What is your plan for sustaining the benefits, value, and success of your project at the conclusion of 2018-19 HCBS Funding?</p>	<p>We believe that sustainability will come through the delivery of excellence in our product and in our service. We have already partnered with the following organizations to complete projects, most of who are returning customers: Chabin Concepts, Torres Shelter, Rowell Family Empowerment, Boy Scouts, Iron Tree Solutions, Chico Heat, State Council On Developmental Disabilities, Band Together for Christ, Individual Community Members, Expanding the business allows more opportunity for people to work in a variety of capacities.</p>