

Vendor name	VTC Enterprises
Vendor number(s)	VTC Enterprises #H15430, H15486, HT0235
Primary regional center	Tri-Counties Regional Center #366
Service type(s)	Adult Development Center Work and Community Integration Program Supported Employment
Service code(s)	510,610
Number of consumers currently serving	361
Please describe your person-centered approach ¹ in the concept development process; how did you involve the individuals for whom you provide services?	Self-advocacy is foundational to our services, and every individual is encouraged to communicate their needs and preferences at every opportunity, either spontaneously or when asked or in conversation. If someone has trouble communicating, we work to help them communicate better as well as working on ourselves to understand better. This is accomplished with teamwork (including the individual's ID Team members who are chosen and authorized by the individual), relationship and skill building. During their PCP meetings and during more informal interactions with direct service staff, individuals receiving services have indicated a desire for more employment and more volunteer options. Since VTC eliminated the use of the 14(c)3 certificate, many individuals find themselves working fewer hours to keep their earnings low enough to avoid disrupting other benefits. For some who had previously prided themselves on working a full time job, this has created a loss of identity. Now that they are working part time, they have asked us to assist them in accessing other opportunities that would help them regain a fuller sense of identity. Some have expressed a desire to find other full time work, some to start a hobby, and some to volunteer. They wanted to be better able to answer the question, "What do you do?"
Does the concept address unmet service needs or service disparities? If so, how?	Transportation and staffing limitations have created a service disparity for individuals who fall into a gap between the job they used to have and the type of job, hobby or volunteer activity they want now. Individuals with fewer barriers to employment are able to take advantage of California's record low unemployment. But those with more significant barriers who previously worked in a 14(c)3 environment are not afforded the opportunity to take advantage of these remarkable unemployment rates and now find themselves with no path forward. The concept addresses unmet service needs by increasing opportunities for us to more fully individualize services,

¹ A person-centered approach emphasizes what is important to the individual who receives services and focuses on personal preferences, satisfaction, and choice of supports in accessing the full benefits of community living. For more information regarding person-centered practices, please visit <http://www.nasddds.org/resource-library/person-centered-practices/>

	<p>leading to a greater number of successful long-term community integrated job situations for individuals who have more significant barriers to employment.</p>
<p>Barriers to compliance with the HCBS rules and/or project implementation</p>	<p>The largest barriers are: 1) Lack of access to frequent, reliable and flexible transportation limit job choice, 2) Lack of flexibility in funding and current reimbursement rates result in group settings that limit our ability to fully individualize services, 3) Tight staffing results in incomplete or inaccurate individual interest inventories, poor scheduling, and a less effectual use of community opportunities and resources.</p>
<p>Narrative/description of the project. Identify which HCBS federal requirements are currently out of compliance; include justification for funding request</p>	<p>The project will ensure compliance with Federal Requirements #1 and #4 with which we are currently out of full compliance.</p> <p>To bring this from a concept to a working project will require some infrastructure expenditures to both physically move individuals from location to location throughout the day and to schedule and coordinate these movements. A single inventory coordinator who helps individuals complete their inventories and assists them in developing their schedule is a vital piece to ensure that individual choice and preference drive the experience of the individual. The project will specifically seek and develop community integrated employment based on individual interests and stated needs, and then personalize these training and skill building efforts. We will be able to personalize services through an improved and better communicated interest inventory and to maximize the individuals' autonomy and independence by offering schedules based on personal interest instead of on transportation or staffing limitations. The result will be that individuals will be provided with better opportunities to choose a training format and to choose with whom (if anyone) they will train alongside. Once the individual secures community integrated employment, we can get them there when needed instead of having to work around public or group transportation limitations (which have long been in the way of our individuals being able to accept community based jobs).</p> <p>VTC is truly invested in the concept and delivery of person centered services; we have been providing them for decades to the fullest degree possible with available resources. We know how to do it! However, when the right resources are not there, some aspects of service simply cannot be accomplished. In this case the missing resources include the right kind of transportation and adequate staffing to mine, track and ensure individuals' true service preferences are honored and realized. This is not a complicated concept but it is a big hurdle in the real world, which is where our individuals live, work and play.</p>

**Home and Community-Based Services (HCBS) Rules
CONCEPT FORM**

Enclosure C

<p>Estimated budget; identify all major costs and benchmarks — attachments are acceptable</p>	<p>1 FT Inventory Coordinator - \$43,500.00 1 Scheduling Application Software 12 month subscription- \$28,500 4 Vehicles – Acquisition Costs \$105,000 - Operational Costs 12 months \$23,000</p>
<p>Requested funding for 2017-18</p>	<p>\$200,000</p>
<p>Estimated timeline for the project</p>	<p>March 2018 Interest Inventory Coordinator Position filled and conversations begin with individuals regarding new options that will be available. May 2018 Scheduling Software Operational July 2018 Vehicles Purchased September 2018 Services are Transitioned to a Braided Services model for those with completed interest inventories.</p>